



**William Tom**

Managing Principal

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**Representative Clients**

- GSA
- Alcatel Lucent
- AT&T
- Chicago Title
- Cingular
- City of Chicago
- DaimlerChrysler
- Delphi Automotive
- Deutsch Telecom
- Digital Equipment
- Dow Chemical
- General Motors
- Holcim
- Kraft
- La Farge
- MCI Worldcom
- Mercedes Benz USA
- Nalco
- SBC
- SNET
- State of Wisconsin
- USG
- Verizon
- Xerox

**Profile**

Bill Tom is the founder and managing principal of VCRE, LLC an acronym for Veterans Corporate Real Estate Services, a veteran-owned and minority-owned company. Bill served his country in the Vietnam War.

Bill has transacted a comprehensive range of real estate transactions focused on corporate and government occupier services of office and industrial lease acquisition and restructures, sale/leaseback, asset acquisition, build-to-suit and dispositions. He is an expert in challenged assets; environmental and legacy challenges, assemblage, testing facilities, mining, landfills, permitting, entitlements and incentives. In addition, his expertise includes the monetization of easements, encroachments, rights of way, air rights and mineral rights.

Bill transaction experience extends to over 100 markets in 40 states, China, Russia, Ireland, UAE, Brazil, South Africa, Canada and Mexico with a transaction value exceeding \$3 billion.

Prior to creating VCRE, Bill held senior positions at Chicago Title, Digital Equipment, Cushman & Wakefield and its predecessors; DTZ, UGL and Equis.

**Education**

MBA, Keller Graduate School of Business  
BS, Illinois Institute of Technology

**Select Experience**

**City of Chicago** Chicago  
Disposition of surplus land parcels. Repositioning and marketing of a 1,7000,000 SF former army distribution center.

**DaimlerChrysler:** National  
Assemblage of 5,000 acres held by 60 separate land owners for a testing facility. Years later, the disposition of this facility.

**Waste Management** National  
Siting landfills and the assemblage, by nominee companies, of individually owned parcels.

**Alcatel-Lucent** Chicago  
Acquisition, rezoning and years later, the disposition of a 130 acre office park.

**National Clients**

Acquisition of a regional headquarters building for consolidation of three facilities for a national client.

Sale and partial leaseback of 500,000 SF office building in Ohio. Project included restack of former owner into 250,000 SF.

Disposition of 57 excess real estate assets in 5 states.

